



'Delivering High Quality Care One Patient at a Time'

Hospital Quality & Efficiency Program Results

Results for the HQEP program for the period January-June 2018 have been received. Hospital savings of \$50k was achieved for participating physicians in Vineland, while costs increased for Elmer and Woodbury. After applying the fees paid to NJHA for administration of the program, savings was not achieved for any of the three facilities.

Major drivers of cost increases include:

- 1) An increase in hours of care per patient day (nurse staffing ratios) applied in 2018 which was not part of the prior period comparison in 2017;
- 2) Conversion of the EMR from Soarian to Millenium which resulted in an increased length of stay, universal delays due to the learning curve, challenges with charges and billing, and lack of reporting to drive improvement projects;
- 3) A downstream impact on ancillary services (lab, radiology, therapies, dialysis) resulting from increased LOS.

Detailed results by service line and cost center will be presented at the following upcoming meetings. Physician practices will also receive individual results for learning purposes. Tiesha Downing, Program Coordinator, will be scheduling time to meet with each practice to review and solicit feedback on opportunities for quality & efficiency improvements.

Meeting	Date/Time	Location
OB Department Meetings	5/7/19 @ 12:00pm	IMC Classrooms 1 & 2
	6/3/19 @ 7:30am	IMCW Dining Room B
Surgical Services Executive Committee	4/25/19 @ 7:00am	IMC 2 East Conference Room
Surgery Department Meeting	5/23/19 @ 7:00am	IMC 2 East Conference Room
Medicine Department Meeting	5/1/19 @ 6:00pm	IMC Classrooms 1, 2, & 3
Family Medicine Department Meeting	5/28/19 @ 6:00pm	IMC Classrooms 1 & 2

Reminder: Program details, including case assignment logic, incentive distribution methodology, quality & efficiency conditions of payment, performance results, and more can be found on the website:

<http://inspirahealthpartners.com/hospital-quality-and-efficiency-program/>

IHP Offers New Contract with Humana Medicare Advantage Plan

Humana Medicare Advantage Plan has contracted with Inspira Health Partners to join their network as of July 1, 2019. Humana is currently selling its product in Burlington, Gloucester and Camden counties, and wishes to expand into additional counties in southern New Jersey including Cumberland and Salem. A contract with Inspira Health Partners will allow Humana to meet its network adequacy requirements in order to gain approval to expand. An email was sent to all IHP members on April 15. **Please return the Product Selections Form attached to the email by May 3 indicating whether you wish to participate in this contract.** Additional information will follow for those who choose to enroll.

IHP Providers to be Featured in Upcoming News

Inspira has purchased content in two upcoming newspaper publications which will feature providers participating in Inspira Health Partners. The listing will include physicians by specialty and will include photographs. Be sure to check out the **South Jersey Times** on Sunday April 28 and the **Courier Post** on Sunday May 12!