

'Delivering High Quality Care One Patient at a Time'



2018 Horizon Alliance Program Results Are In!

2018 was the first year that IHP practices came together under an integrated shared savings program, with approximately 23,000 contact attributed lives to the IHP practices and 29,000 geographically attributed lives in our region. Your efforts have been successful, yielding a per-member-per-month (PMPM) spend that was better than target by \$14 for contact attributed lives and \$4 for geographically attributed lives. This amounted to net savings of \$4,248,032, of which the physician payout (25%) is \$1,061,526. Application of the distribution formula by practice can be found on the website (<http://inspirahealthpartners.com/horizon-alliance-program/> under 2018 Program, Utilization Performance), which prorates dollars based on attributed lives and conditions payments based on quality (75%) and citizenship (25%) performance.

Payments will be distributed at the IHP Annual Meeting on October 8 at 5:30pm at the Lake House Restaurant in Newfield. Please plan to have at least one provider from your practice in attendance. Please see attached for a formal invitation. Thank you for your partnership!

Hospital Quality & Efficiency Program Update

It was previously announced that for the first period of the program, January through June 2018, hospital savings of \$50k was achieving for participating physicians for Vineland, while no savings was achieved for Elmer and Woodbury. Major drivers of cost increases included 1) an increase in nurse staffing applied in 2018 which was not part of the prior period comparison in 2017; and 2) conversion of the EMR from Soarian to Millenium.

Because the increase in nurse staffing ratios was an intentional and budgeted change made by Inspira, it was requested that the data be re-run removing this factor to understand the impact on savings. The updated results increased savings at Vineland to \$104k, while savings was still not achieved for Elmer and Woodbury. The Board of IHP has approved incentive payment to Vineland physicians totaling \$104k. This will be done on a prorated basis, as total physician incentives under program methodology amounted to \$113k after applying conditions of payment. Please visit the website for earnings by practice (<http://inspirahealthpartners.com/hospital-quality-and-efficiency-program/> under Performance Results, Period 1: Jan-Jun 2018).

Payments will be distributed at the IHP Annual Meeting on October 8 at 5:30pm at the Lake House Restaurant in Newfield. Please plan to have at least one provider from your practice in attendance. Please see attached for a formal invitation. We look forward to seeing you there!

Personnel Update

We are pleased to welcome Kristen Tirrell to Inspira as the new Physician Practice Coordinator, filling the role previously held by Andrew Goos. Kristen can be reached at TirrellK@ihn.org or (856) 641-6351. She will serve as a point of contact for both Inspira Health Partners and Inspira Care Connect.

