



'Delivering High Quality Care One Patient at a Time'

Board Election Results

Results from the recent election for two Primary Care Class A seats and two Specialty Care Class A seats are in! The following managers were elected for the term 1/1/20-12/31/21:

- Primary Care: David Galetto, MD - Cumberland Internal Medicine
- Primary Care: Rekha Sehgal, MD - ExcelCare Alliance
- Specialty Care: Greg Breen, MD - Inspira Medical Group Pulmonary Associates
- Specialty Care: Dilip Viswanath, MD - Cardiovascular Associates of Delaware Valley

Thank you to the outgoing managers, Drs. Rob Ocasio, Narasimhaloo Venugopal, and Jim Bonner, for their service on the board.

Horizon Shared Savings Program Updates

Quality: IHP has met the “base” level of quality performance for 2019, with 7 of 8 metrics currently exceeding the 50th percentile. Practices are currently striving to meet the “bonus” level of performance, which requires 4 of 8 metrics to be met at the 75th percentile. Please focus on the diabetes A1c and breast cancer screening metrics between now and 12/31. IHP needs one more metric to achieve the bonus and these are close to meeting the goal. If shared savings is achieved and the quality bonus is reached, Horizon will add an additional 5% into the physician distribution pool. We’re almost there!

Utilization: As of September 30, IHP is beating the target per-member-per-month (PMPM) spend for geographically attributed lives by \$3. The PMPM spend for contact attributed lives is worse than target by \$39.

2020: The board has approved quality and citizenship metrics for the 2020 performance year, which have been posted on the IHP website for your reference. <http://inspirahealthpartners.com/horizon-alliance-program/>

Hospital Quality & Efficiency Program Sunsetting

Inspira has decided to sunset the HQEP program at the end of 2019. Because Inspira is in growth mode, investments in technology and facility upgrades are being made to capture market share and provide a WOW experience for patients. This does not align with the cost reduction methodology used by New Jersey Hospital Association which compares prior year cost to current year cost in order to determine savings. Savings have not been realized through the program and thus physician incentives have not been generated.

A strategy is underway to target strategically selected areas of the organization in 2020 through co-management agreements of other outcomes-based incentive programs geared towards specialists. This will not be restricted to the inpatient setting and will allow for better customization of each program rather than a one-size-fits-all program methodology under HQEP.

Happy Holidays!

