



'Delivering High Quality Care One Patient at a Time'

Reminder! IHP Annual Meeting October 8

IHP is holding an Annual Meeting at Lake House Restaurant in Newfield on October 8 at 5:30pm. The feature discussion will be around the future of risk-based contracts in the industry and next steps for Inspira. Payments for the 2018 performance year for the Horizon Alliance Shared Savings Program and Hospital Quality and Efficiency Program (Inspira Medical Center Vineland) will be distributed. If you have not responded and wish to attend, please do so ASAP to Kristen Tirrell at TirrellK@ihn.org or (856) 641-6351.

Inspira Announces Innovative Chronic Care Management Program for Employees & Spouses through *Inspira Health+*

As part of Inspira's goal to keep its members as healthy as possible, Inspira has partnered with AccuHealth, a worldwide leading technology-enabled chronic care management company, to manage patients' chronic care with the latest tools for telemedicine. This aligns with the goals of IHP and the Horizon Alliance Shared Savings Program as a strategy for prevention of unnecessary utilization, which contributes to the goal of managing total cost of care. Meetings are being scheduled with primary care practices serving clusters of members identified for the program to review its components in detail. Please see the attached flyer for additional information as well.

2019 Aetna Shared Savings Program Distribution Formula

The IHP Finance Committee has proposed a distribution formula for 2019 for the Aetna Shared Savings Program that has been approved by the Board. Components are as follows:

- Eligible funds will be prorated to primary care practices based on attributed lives
- Measure performance will condition payments to practices as follows:
 - Quality measures condition 75% of the payment
 - Citizenship measures condition 25% of the payment

Details around measures in each category can be found on the website in addition to an illustrative example of payment calculations for two practice scenarios. <http://inspirahealthpartners.com/aetna-health-program/>

Glaxo Smith Kline Vaccine Group Purchasing Program

IHP is pleased to add a new optional benefit of membership to its practices: a vaccine group purchasing program through Glaxo Smith Kline which offers discounts for practices who choose to participate. Benefits include discount contract pricing, a limit on price increases to one per NDC per calendar year, and a limit on price increases for specific drugs not in excess of 4% per year. The program evaluates contract performance together as a group (including Inspira hospitals) against defined market share requirements, and both vaccine and flu group programs must be accessed by a participating practice. GSK is willing to visit individual practices to assist with a cost-benefit analysis of existing vaccine contracts versus the group program.

A webinar will be held on October 17th from 12:00-1:00pm for IHP practices who wish to learn more and ask questions. Please see the attached flyer for details.



TECHNOLOGY-ENABLED CHRONIC CARE MANAGEMENT

A service accessible to Inspira employees and their families

As part of the Inspira Wellness Within Program, Inspira's goal is to support our employees and their families in all dimensions of well-being, empowering them to live the Inspira promise and be an example of wellness to the community.

The *Inspira Health+* Chronic Care Management program is an innovative approach to manage patients' chronic care with the latest tools for telemedicine. This program is designed to complement the regular visits a patient has with his or her physician and is offered free-of-charge to Inspira's insured members.

It works like this:

1. Members with chronic conditions who could benefit from this program will be identified through an advanced predictive platform that analyzes a combination of claims and clinical data developed by our partner AccuHealth.
2. These members will receive a phone call from a nurse on the *Inspira Health+* team.
3. Depending on the chronic condition, the member will be given a telemonitoring iPad-like device that connects to a remote wearable device specific to their chronic condition (such as a blood pressure cuff or glucometer), and a specialized care plan.

The member will be prescribed a schedule of check-ins with the *Inspira Health+* nursing team via their electronic tablet. At each check-in, if the member's values are out-of-range with their care plan, the nurse will call the member to provide coaching, suggest health actions, and if necessary, send an alert message to you, the primary care doctor. Results are assessed by Inspira nurses, 24 hours a day, 365 days a year.
- 4.

Benefits to you and your patients:

- Increased frequency of real-time information allows for timely intervention.
- Access to trends from readings adds value to regular doctor visits.
- Patients experience lower complication rates, increased adherence to treatment, and improved quality of life.
- Costly emergency department and hospital visits are reduced.

We hope you will support us as we engage members with chronic conditions, as they are your patients who may look for your guidance around participation. Should you have any questions, concerns, or feedback, please do not hesitate to reach out to Ankur Patel, Inspira Medical Director Population Health, at **(908) 405-3779** or **PatelA1@ihn.org**.



Vaccine Group Purchasing Program through GlaxoSmithKline

Inspira Health Partners is pleased to offer an opportunity to its members to participate in Inspira Health's vaccine contract with GSK

This is a committed pricing agreement through the ambulatory sector of Vizion, Inspira's group purchasing organization (GPO), called Provista.

Benefits of the program include:

- ⇒ Discounted contract pricing
- ⇒ Limit on price increases to one per NDC per calendar year
- ⇒ Limit on price increases for Pediarix, Infanrix, Kinrix, Boostrix, and Menveo not in excess of 4% per NDC per year

Requirements of the program include:

- ◇ Commitment to several GSK brands per the portfolio category market share requirement
- ◇ Completion of roster process through Provista

Portfolio Category	"Performance" Brands*	"Booster" Brands
	Competitor Brands ARE Evaluated	Competitor Brands are NOT Evaluated*
Pediatric 80% market share requirement	Pediarix	Hiberix
	Infanrix	Rotarix
	Kinrix	Havrix 720 EL.U./0.5 mL
Adolescent 70% market share requirement	Menveo	
	Bexsero	
Adult 80% market share requirement	Boostrix	
	Havrix 1440 EL.U./mL	RabAvert
	Engerix-B 20 mcg/ mL	
	Twinrix	

Please join Inspira and GSK for an informational webinar on October 17 from 12:00-1:00pm.

<https://meet.lync.com/gsk/daina.r.metler/UYVJLTQL>

Join by Phone: (844) 567-1509

Conference ID: 968667851

If you are unable to attend but are interested in the opportunity, please contact your GSK Representative:

Family Practice/Internal Medicine: Anna Marie Green
Annamarie.x.green@gsk.com or (609) 202-8641

Pediatric: Laird McCausland
Laird.x.mccausland@gsk.com or (609) 519-4119



GlaxoSmithKline